

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities
Exchange Act of 1934

For the quarterly period ended **September 30, 2005**

Commission File Number: 001-9249

GRACO INC.

(Exact name of registrant as specified in its charter)

Minnesota

(State of incorporation)

41-0285640

(I.R.S. Employer Identification Number)

88 - 11th Avenue N.E.
Minneapolis, Minnesota

(Address of principal executive offices)

55413

(Zip Code)

(612) 623-6000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes X No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No X

68,543,000 common shares were outstanding as of October 24, 2005.

GRACO INC. AND SUBSIDIARIES

INDEX

| | | <u>Page Number</u> |
|----------------|---|--------------------|
| PART I | FINANCIAL INFORMATION | |
| Item 1. | Financial Statements | |
| | Consolidated Statements of Earnings | 3 |
| | Consolidated Balance Sheets | 4 |
| | Consolidated Statements of Cash Flows | 5 |
| | Notes to Consolidated Financial Statements | 6-12 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 13-16 |
| Item 4. | Controls and Procedures | 17 |
| PART II | OTHER INFORMATION | |

| | | |
|---------|---|----|
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 18 |
| Item 4. | Submission of Matters to a Vote of Security Holders | 18 |
| Item 6. | Exhibits | 18 |

SIGNATURES

EXHIBITS

PART I

Item 1.

GRACO INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited) (In thousands except per share amounts)

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|---|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Net Sales | \$ 176,934 | \$ 149,066 | \$ 546,099 | \$ 444,213 |
| Cost of products sold | 82,212 | 66,946 | 263,219 | 203,547 |
| Gross Profit | 94,722 | 82,120 | 282,880 | 240,666 |
| Product development | 7,031 | 5,231 | 19,890 | 15,798 |
| Selling, marketing and distribution | 27,581 | 24,449 | 82,260 | 73,976 |
| General and administrative | 13,148 | 9,195 | 38,257 | 29,208 |
| Operating Earnings | 46,962 | 43,245 | 142,473 | 121,684 |
| Interest expense | 343 | 115 | 1,190 | 384 |
| Other expense, net | 121 | 113 | 508 | 277 |
| Earnings before Income Taxes | 46,498 | 43,017 | 140,775 | 121,023 |
| Income taxes | 15,600 | 14,200 | 47,200 | 39,900 |
| Net Earnings | \$ 30,898 | \$ 28,817 | \$ 93,575 | \$ 81,123 |
| Basic Net Earnings per Common Share | \$.45 | \$.42 | \$ 1.36 | \$ 1.17 |
| Diluted Net Earnings per Common Share | \$.44 | \$.41 | \$ 1.34 | \$ 1.15 |
| Cash Dividends Declared per Common Share | \$.13 | \$.09 | \$.39 | \$.28 |

See notes to consolidated financial statements.

GRACO INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited) (In thousands)

ASSETS

| | <u>Sept 30, 2005</u> | <u>Dec 31, 2004</u> |
|--|----------------------|---------------------|
| Current Assets | | |
| Cash and cash equivalents | \$ 14,278 | \$ 60,554 |
| Accounts receivable, less allowances of \$5,900 and \$5,600 | 119,856 | 109,080 |
| Inventories | 58,705 | 40,219 |
| Deferred income taxes | 15,247 | 15,631 |
| Other current assets | 1,113 | 1,742 |
| Total current assets | 209,199 | 227,226 |
| Property, Plant and Equipment | | |
| Cost | 253,404 | 231,819 |
| Accumulated depreciation | (150,095) | (137,309) |
| Property, plant and equipment, net | 103,309 | 94,510 |

| | | |
|---|------------|------------|
| Prepaid Pension | 29,101 | 27,556 |
| Goodwill | 49,129 | 9,199 |
| Other Intangible Assets, net | 37,098 | 8,959 |
| Other Assets | 4,330 | 4,264 |
| | | |
| Total Assets | \$ 432,166 | \$ 371,714 |
| | | |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| | | |
| Current Liabilities | | |
| Notes payable to banks | \$ 16,170 | \$ 6,021 |
| Trade accounts payable | 22,531 | 18,599 |
| Salaries, wages and commissions | 20,111 | 19,804 |
| Dividends payable | 8,914 | 8,990 |
| Other current liabilities | 48,410 | 43,359 |
| | | |
| Total current liabilities | 116,136 | 96,773 |
| | | |
| Retirement Benefits and Deferred Compensation | 32,888 | 33,092 |
| | | |
| Deferred Income Taxes | 11,050 | 11,012 |
| | | |
| Shareholders' Equity | | |
| Common stock | 68,510 | 68,979 |
| Additional paid-in capital | 109,720 | 100,180 |
| Retained earnings | 96,693 | 62,773 |
| Other, net | (2,831) | (1,095) |
| | | |
| Total shareholders' equity | 272,092 | 230,837 |
| | | |
| Total Liabilities and Shareholders' Equity | \$ 432,166 | \$ 371,714 |

See notes to consolidated financial statements.

GRACO INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

| | <u>Thirty-nine Weeks Ended</u> | |
|--|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Cash Flows from Operating Activities | | |
| Net Earnings | \$ 93,575 | \$ 81,123 |
| Adjustments to reconcile net earnings to net cash provided by operating activities | | |
| Depreciation and amortization | 17,603 | 13,333 |
| Deferred income taxes | (95) | (985) |
| Tax benefit related to stock options exercised | 1,900 | 5,500 |
| Change in | | |
| Accounts receivable | (3,762) | (3,740) |
| Inventories | 1,783 | (10,112) |
| Trade accounts payable | (1,385) | 2,353 |
| Salaries, wages and commissions | (1,187) | 800 |
| Retirement benefits and deferred compensation | (788) | (777) |
| Other accrued liabilities | 1,898 | 7,015 |
| Other | 660 | (152) |
| | | |
| Net cash provided by operating activities | 110,202 | 94,358 |
| | | |
| Cash Flows from Investing Activities | | |
| Property, plant and equipment additions | (12,027) | (9,184) |
| Proceeds from sale of property, plant and equipment | 136 | 126 |
| Capitalized software and other intangible asset additions | (785) | (856) |
| Acquisitions of businesses, net of cash acquired | (102,797) | -- |
| | | |
| Net cash used in investing activities | (115,473) | (9,914) |
| | | |
| Cash Flows from Financing Activities | | |
| Borrowings on notes payable and lines of credit | 75,346 | 20,943 |
| Payments on notes payable and lines of credit | (64,989) | (19,186) |
| Common stock issued | 9,573 | 14,075 |

| | | |
|--|-----------------|------------------|
| Common stock retired | (35,238) | (32,773) |
| Cash dividends paid | (26,894) | (123,460) |
| Net cash used in financing activities | (42,202) | (140,401) |
| Effect of exchange rate changes on cash | 1,197 | 112 |
| Net increase (decrease) in cash and cash equivalents | (46,276) | (55,845) |
| Cash and cash equivalents | | |
| Beginning of year | 60,554 | 112,118 |
| End of period | \$ 14,278 | \$ 56,273 |

See notes to consolidated financial statements.

GRACO INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

- The consolidated balance sheet of Graco Inc. and Subsidiaries (the Company) as of September 30, 2005, and the related statements of earnings for the thirteen and thirty-nine weeks ended September 30, 2005 and September 24, 2004, and cash flows for the thirty-nine weeks ended September 30, 2005 and September 24, 2004 have been prepared by the Company and have not been audited.

In the opinion of management, these consolidated statements reflect all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the financial position of Graco Inc. and Subsidiaries as of September 30, 2005, and the results of operations and cash flows for all periods presented.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. Therefore, these statements should be read in conjunction with the financial statements and notes thereto included in the Company's 2004 Form 10-K.

The results of operations for interim periods are not necessarily indicative of results that will be realized for the full fiscal year.

- The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share amounts):

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|--|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Net earnings available to common shareholders | \$ 30,898 | \$ 28,817 | \$ 93,575 | \$ 81,123 |
| Weighted average shares outstanding for basic earnings per share | 68,612 | 69,176 | 68,881 | 69,167 |
| Dilutive effect of stock options computed using the treasury stock method and the average market price | 1,095 | 1,067 | 1,125 | 1,089 |
| Weighted average shares outstanding for diluted earnings per share | 69,707 | 70,243 | 70,006 | 70,256 |
| Basic earnings per share | \$.45 | \$.42 | \$ 1.36 | \$ 1.17 |
| Diluted earnings per share | \$.44 | \$.41 | \$ 1.34 | \$ 1.15 |

Stock options to purchase 370,300 shares are not included in the 2005 calculation of diluted earnings per share because they would have been anti-dilutive.

- The Company accounts for stock option and purchase plans using the intrinsic value method and has adopted the "disclosure only" provisions of Statement of Financial Accounting Standards (SFAS) No. 123, as amended by SFAS No. 148, "Accounting for Stock-Based Compensation — Transition and Disclosure." No compensation cost has been recognized for the Employee Stock Purchase Plan and stock options granted under the various stock incentive plans.

Had compensation cost been determined based upon fair value (using the Black-Scholes option-pricing method) at the grant date for awards under these plans, the Company's net earnings and earnings per share would have been reduced as follows (in thousands, except per share amounts):

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|---------------------|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Net earnings | | | | |

| | | | | |
|--|-----------|-----------|-----------|-----------|
| As reported | \$ 30,898 | \$ 28,817 | \$ 93,575 | \$ 81,123 |
| Stock-based compensation, net of related tax effects | 1,279 | 878 | 3,583 | 2,594 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Pro forma | \$ 29,619 | \$ 27,939 | \$ 89,992 | \$ 78,529 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

Net earnings per common share

| | | | | |
|---------------------|--------|--------|---------|---------|
| Basic as reported | \$.45 | \$.42 | \$ 1.36 | \$ 1.17 |
| Basic pro forma | .43 | .40 | 1.31 | 1.14 |
| Diluted as reported | .44 | .41 | 1.34 | 1.15 |
| Diluted pro forma | .42 | .40 | 1.29 | 1.12 |

In December 2004, the Financial Accounting Standards Board issued SFAS No. 123 (Revised 2004), "Share-Based Payment" that requires compensation costs related to share-based payment transactions to be recognized in the financial statements. This standard will be effective for the Company starting with the first quarter of 2006. Annual compensation cost, net of tax effects, related to unvested stock compensation as of September 30, 2005 is approximately \$4.8 million in 2005, \$2.6 million in 2006, \$1.8 million in 2007 and \$0.7 million in 2008 (as valued and calculated under SFAS 123 pro forma disclosures.) The Company has not yet determined how it will value future grants or whether it will elect to adjust prior periods upon adoption of SFAS No. 123 (Revised 2004).

4. The components of net periodic benefit cost for retirement benefit plans were as follows (in thousands):

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|------------------------------------|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Pension Benefits | | | | |
| Service cost | \$ 1,154 | \$ 982 | \$ 3,509 | \$ 3,067 |
| Interest cost | 2,482 | 2,193 | 7,453 | 6,554 |
| Expected return on assets | (3,762) | (3,524) | (11,662) | (10,571) |
| Amortization and other | 250 | 5 | 475 | 263 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Net periodic benefit cost (credit) | \$ 124 | \$ (344) | \$ (225) | \$ (687) |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Postretirement Medical | | | | |
| Service cost | \$ 181 | \$ 193 | \$ 631 | \$ 578 |
| Interest cost | 395 | 375 | 1,215 | 1,126 |
| Amortization of net loss | 164 | 113 | 394 | 339 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Net periodic benefit cost | \$ 740 | \$ 681 | \$ 2,240 | \$ 2,043 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

5. Total comprehensive income was as follows (in thousands):

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|--|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Net income | \$ 30,898 | \$ 28,817 | \$ 93,575 | \$ 81,123 |
| Foreign currency translation adjustments | (107) | -- | (1,881) | -- |
| Minimum pension liability adjustment, net of tax | 1 | -- | 32 | (366) |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Comprehensive income | \$ 30,792 | \$ 28,817 | \$ 91,726 | \$ 80,757 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

The functional currency of certain subsidiaries in Great Britain and Spain, each acquired in 2005, is local currency. Accordingly, adjustments resulting from the translation of those subsidiaries' financial statements into U.S. dollars are charged or credited to accumulated other comprehensive income.

6. The Company has three reportable segments; Industrial/Automotive, Contractor and Lubrication. The Company does not identify assets by segment. Sales and operating earnings by segment for the thirteen and thirty-nine weeks ended September 30, 2005 and September 24, 2004 were as follows (in thousands):

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|---------------------------|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Net Sales | | | | |
| Industrial/Automotive | \$ 88,052 | \$ 67,305 | \$ 269,696 | \$ 197,027 |
| Contractor | 75,318 | 68,620 | 232,665 | 209,205 |
| Lubrication | 13,564 | 13,141 | 43,738 | 37,981 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Consolidated | \$ 176,934 | \$ 149,066 | \$ 546,099 | \$ 444,213 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Operating Earnings | | | | |
| Industrial/Automotive | \$ 23,618 | \$ 22,411 | \$ 70,282 | \$ 62,886 |

| | | | | |
|-----------------------|-----------|-----------|------------|------------|
| Contractor | 19,370 | 18,578 | 60,210 | 53,874 |
| Lubrication | 3,278 | 3,446 | 11,524 | 9,096 |
| Unallocated Corporate | 696 | (1,190) | 457 | (4,172) |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Consolidated | \$ 46,962 | \$ 43,245 | \$ 142,473 | \$ 121,684 |
| | <hr/> | <hr/> | <hr/> | <hr/> |

Segment operating earnings for 2004 have been restated to conform to 2005, which includes amortization of intangibles formerly classified as unallocated corporate.

7. Major components of inventories were as follows (in thousands):

| | <u>Sept 30, 2005</u> | <u>Dec 31, 2004</u> |
|---|----------------------|---------------------|
| Finished products and components | \$ 44,137 | \$ 29,263 |
| Products and components in various stages of completion | 21,745 | 18,656 |
| Raw materials and purchased components | 20,515 | 19,929 |
| | <hr/> | <hr/> |
| | 86,397 | 67,848 |
| Reduction to LIFO cost | (27,692) | (27,629) |
| | <hr/> | <hr/> |
| | \$ 58,705 | \$ 40,219 |
| | <hr/> | <hr/> |

8. Information related to other intangible assets follows (dollars in thousands):

| | <u>Estimated Life (Years)</u> | <u>Original Cost</u> | <u>Amorti- zation</u> | <u>Foreign Currency Translation</u> | <u>Book Value</u> |
|---|-----------------------------------|--------------------------|---------------------------|---|-----------------------|
| <u>September 30, 2005</u> | | | | | |
| Customer relationships and distribution network | 4 - 8 | \$20,365 | \$(3,665) | \$(340) | \$16,360 |
| Patents, proprietary technology and product documentation | 3 - 15 | 11,096 | (1,666) | (139) | 9,291 |
| Trademarks, trade names favorable lease and other | 3 - 10 | 1,774 | (759) | -- | 1,015 |
| | | <hr/> | <hr/> | <hr/> | <hr/> |
| | | 33,235 | (6,090) | (479) | 26,666 |
| Not Subject to Amortization: Brand names | | 10,550 | -- | (118) | 10,432 |
| | | <hr/> | <hr/> | <hr/> | <hr/> |
| Total | | \$43,785 | \$(6,090) | \$(597) | \$37,098 |
| | | <hr/> | <hr/> | <hr/> | <hr/> |
| <u>December 31, 2004</u> | | | | | |
| Customer relationships and distribution network | 5 | \$ 3,765 | \$(1,543) | \$ -- | \$ 2,222 |
| Patents, proprietary technology and product documentation | 3 - 15 | 1,241 | (611) | -- | 630 |
| Trademarks, trade names and other | 2 - 10 | 1,494 | (667) | -- | 827 |
| | | <hr/> | <hr/> | <hr/> | <hr/> |
| | | 6,500 | (2,821) | -- | 3,679 |
| Not Subject to Amortization: Brand names | | 5,280 | -- | -- | 5,280 |
| | | <hr/> | <hr/> | <hr/> | <hr/> |
| Total | | \$11,780 | \$(2,821) | \$ -- | \$ 8,959 |
| | | <hr/> | <hr/> | <hr/> | <hr/> |

Amortization of intangibles was \$1.2 million in the third quarter of 2005 and \$3.4 million year-to-date. Estimated annual amortization is as follows: \$4.5 million in 2005, \$4.6 million in 2006, \$4.6 million in 2007, \$4.0 million in 2008, \$3.5 million in 2009 and \$9.3 million thereafter.

9. Components of other current liabilities were (in thousands):

| | <u>Sept 30, 2005</u> | <u>Dec 31, 2004</u> |
|--|----------------------|---------------------|
| Accrued insurance liabilities | \$ 9,033 | \$ 9,139 |
| Accrued warranty and service liabilities | 8,803 | 9,409 |
| Accrued trade promotions | 5,830 | 6,574 |
| Payable for employee stock purchases | 4,222 | 4,913 |
| Income taxes payable | 5,642 | 2,188 |
| Other | 14,880 | 11,136 |
| | <hr/> | <hr/> |
| | \$48,410 | \$43,359 |
| | <hr/> | <hr/> |

A liability is established for estimated future warranty and service claims that relate to current and prior period sales. The Company

estimates warranty costs based on historical claim experience and other factors including evaluating specific warranty issues. Following is a summary of activity in accrued warranty and service liabilities (in thousands):

| | Thirty-nine Weeks Ended Sept 30, 2005 | Year Ended Dec 31, 2004 |
|--------------------------------|---|----------------------------|
| Balance, beginning of year | \$9,409 | \$ 9,227 |
| Charged to expense | 5,334 | 8,066 |
| Margin on parts sales reversed | 1,226 | 2,516 |
| Reductions for claims settled | (7,166) | (10,400) |
| Balance, end of period | <u>\$8,803</u> | <u>\$ 9,409</u> |

10. Effective January 1, 2005, the Company purchased the stock of Liquid Control Corporation and its affiliated company Profill Corp. for approximately \$35 million cash. Liquid Control designs and manufactures highly engineered precision resin dispensing equipment, which will expand and complement the Company's Industrial/Automotive business. Liquid Control had sales of approximately \$26 million in 2004. Results of Liquid Control's operations have been included in the Industrial/Automotive segment since the date of acquisition.

The purchase price was allocated based on estimated fair values as follows (in thousands):

| | |
|--|-----------------|
| Accounts receivable and prepaid expenses | \$ 2,900 |
| Inventories | 4,900 |
| Property, plant and equipment | 7,800 |
| Identifiable intangible assets | 16,100 |
| Goodwill | 8,600 |
| Total purchase price | <u>40,300</u> |
| Liabilities assumed | (4,900) |
| Net assets acquired | <u>\$35,400</u> |

Identifiable intangible assets and weighted average estimated useful life are as follows (dollars in thousands):

| | |
|--------------------------------------|-----------------|
| Customer relationships (8 years) | \$10,100 |
| Proprietary technology (8 years) | 3,500 |
| Total (8 years) | <u>13,600</u> |
| Brand names (indefinite useful life) | 2,500 |
| Total identifiable intangible assets | <u>\$16,100</u> |

For tax purposes, the transaction will be treated as a purchase of assets and goodwill is expected to be fully deductible.

Effective February 4, 2005, the Company purchased the stock of Gusmer Corporation and Gusmer Europe, S.L. for approximately \$68 million cash. Gusmer designs and manufactures specialized two-component dispense equipment systems, which will expand and complement the Company's Industrial/Automotive business. Gusmer had sales of approximately \$43 million in 2004. Results of Gusmer's operations have been included in the Industrial/Automotive segment since the date of acquisition.

The purchase price was allocated based on estimated fair values as follows (in thousands):

| | |
|--------------------------------|-----------------|
| Cash and cash equivalents | \$ 500 |
| Accounts receivable | 7,400 |
| Inventories | 15,600 |
| Property, plant and equipment | 2,900 |
| Identifiable intangible assets | 15,800 |
| Goodwill | 32,200 |
| Total purchase price | <u>74,400</u> |
| Liabilities assumed | (6,500) |
| Net assets acquired | <u>\$67,900</u> |

Identifiable intangible assets and weighted average estimated useful life are as follows (dollars in thousands):

| | |
|--------------------------------------|---------------|
| Customer relationships (7 years) | \$ 6,500 |
| Proprietary technology (8 years) | 4,400 |
| Product documentation (5 years) | 1,800 |
| Favorable lease (3 years) | 400 |
| Total (7 years) | <u>13,100</u> |
| Brand names (indefinite useful life) | 2,700 |

For tax purposes, the transaction will be treated as a purchase of assets and goodwill is expected to be fully deductible.

The following pro forma information assumes the acquisitions of Liquid Control and Gusmer occurred as of the beginning of each year presented. The pro forma information is not necessarily indicative of what would have actually occurred or of future results (in thousands, except per share amounts).

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|----------------------------|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Net sales | \$176,934 | \$166,626 | \$550,718 | \$496,892 |
| Net earnings | 30,898 | 29,177 | 92,992 | 78,790 |
| Basic earnings per share | .45 | .42 | 1.35 | 1.14 |
| Diluted earnings per share | .44 | .42 | 1.33 | 1.12 |

GRACO INC. AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Item 2.

Results of Operations

Sales and net earnings increased for the quarter and year-to-date. The rate of sales growth exceeded the rate of net earnings growth as a result of acquired operations having lower gross profit rates and higher operating expense rates. During the quarter, acquired operations attained break-even operating results. Year-to-date, acquired operations contributed approximately half of the increase in sales and more than three-fourths of the increase in operating expenses.

The following table sets forth items from the Company's Consolidated Statements of Earnings as percentages of net sales:

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|-------------------------------------|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| Net Sales | 100.0% | 100.0% | 100.0% | 100.0% |
| Cost of products sold | 46.5 | 44.9 | 48.2 | 45.8 |
| Gross Profit | 53.5 | 55.1 | 51.8 | 54.2 |
| Product development | 4.0 | 3.5 | 3.6 | 3.5 |
| Selling, marketing and distribution | 15.6 | 16.4 | 15.1 | 16.7 |
| General and administrative | 7.4 | 6.2 | 7.0 | 6.6 |
| Operating Earnings | 26.5 | 29.0 | 26.1 | 27.4 |
| Interest expense | 0.2 | 0.1 | 0.2 | 0.1 |
| Other (income) expense, net | -- | 0.1 | 0.1 | -- |
| Earnings Before Income Taxes | 26.3 | 28.8 | 25.8 | 27.3 |
| Income taxes | 8.8 | 9.5 | 8.7 | 9.0 |
| Net Earnings | 17.5% | 19.3% | 17.1% | 18.3% |

Net Sales

Sales by segment and geographic area were as follows (in thousands):

| | <u>Thirteen Weeks Ended</u> | | <u>Thirty-nine Weeks Ended</u> | |
|---------------------------|-----------------------------|----------------------|--------------------------------|----------------------|
| | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> | <u>Sept 30, 2005</u> | <u>Sept 24, 2004</u> |
| By Segment | | | | |
| Industrial/Automotive | \$ 88,052 | \$ 67,305 | \$269,696 | \$197,027 |
| Contractor | 75,318 | 68,620 | 232,665 | 209,205 |
| Lubrication | 13,564 | 13,141 | 43,738 | 37,981 |
| Consolidated | <u>\$176,934</u> | <u>\$149,066</u> | <u>\$546,099</u> | <u>\$444,213</u> |
| By Geographic Area | | | | |
| Americas ¹ | \$117,598 | \$100,621 | \$364,188 | \$297,663 |
| Europe ² | 36,390 | 29,533 | 112,416 | 90,525 |
| Asia Pacific | 22,946 | 18,912 | 69,495 | 56,025 |
| Consolidated | <u>\$176,934</u> | <u>\$149,066</u> | <u>\$546,099</u> | <u>\$444,213</u> |

¹ North and South America, including the U.S.

Compared to last year, consolidated sales increased by 19 percent for the quarter and 23 percent year-to-date. Sales from acquired businesses contributed 11 percentage points to both the quarter increase and the year-to-date increase. The impact of currency translations was negligible for the quarter and contributed 1 percentage point to the year-to-date increase. All operating segments and geographic regions experienced growth in sales for both the quarter and year-to-date.

Industrial / Automotive segment sales increased 31 percent for the quarter and 37 percent year-to-date. Acquired businesses contributed 24 and 25 percentage points to the quarterly and year-to-date increases, respectively. Favorable currency translations contributed 2 percentage points to the year-to-date increase. Sales were higher in all three regions for both the quarter and year-to-date.

Contractor segment sales increased 10 percent for the quarter and 11 percent year-to-date. In the Americas, sales for the quarter were higher in the professional paint store channel due to new products and strong underlying demand. In the home center channel, sales for the quarter were slightly lower as a result of changes in inventory stocking practices by a major customer. Both channels still show strong increases in sales on a year-to-date basis. In Europe, demand for the segment's products remained strong, resulting in double-digit percentage sales growth for both the quarter and year-to-date.

Lubrication segment sales increased 3 percent for the quarter and 15 percent year-to-date. Sales were higher in all major products and all geographic regions.

Gross Profit

Gross profit as a percentage of sales was 53.5 percent for the third quarter and 51.8 percent year-to-date, down from 55.1 percent and 54.2 percent, respectively, last year. Most of the decrease was due to the impact of acquisitions, including lower margins on acquired products and the recognition of costs assigned to inventories as part of the valuation of assets acquired. Gross profit rate improved in the third quarter compared to the second quarter as most of the value of acquired inventory was reflected in the cost of goods sold in the first half of the year.

Operating Expenses

Total operating expenses increased due mostly to the expenses of acquired operations.

The Company also continued to increase product development spending to meet its stated objective of creating sales growth from new products.

In addition to the expenses of acquired operations (including approximately \$3 million of intangible assets amortization), higher payroll costs including incentives, and information systems spending contributed to the year-to-date increase in general and administrative expenses.

Liquidity and Capital Resources

Significant uses of cash in the first nine months of 2005 included \$103 million for acquisitions of businesses, \$35 million for purchases and retirement of Company common stock and \$27 million of dividends paid. The Company used cash on hand and a \$40 million advance from a line of credit to fund the acquisitions. Most of the increases in accounts receivable and inventory balances since year-end 2004 are due to acquisitions.

Significant uses of cash in the first nine months of 2004 included \$123 million of dividends paid (including \$104 million for a one-time special dividend) and \$33 million for purchases and retirement of Company common stock.

The Company had unused lines of credit available at September 30, 2005 totaling \$108 million. Cash balances of \$14 million at September 30, 2005, internally generated funds and unused financing sources provide the Company with the financial flexibility to meet liquidity needs, including the planned purchase of assets of PBL Industries announced by the Company in the third quarter.

Outlook

Management is working to bring profitability of businesses acquired in 2005 closer to the levels generated by the rest of the Company. The Florida operations of Liquid Control will be consolidated with similar businesses in New Jersey and Ohio by the end of 2005. The Company is also moving production of spray equipment from acquired Gusmer factories to existing Minnesota and South Dakota factories beginning in the third quarter of 2005 and continuing into 2006. These actions are not expected to have a material impact on 2005 earnings. Management will be evaluating further actions as it continues to integrate the operations of acquired businesses.

Management continues to be optimistic about the remainder of 2005 and the prospects for 2006.

SAFE HARBOR CAUTIONARY STATEMENT

A forward-looking statement is any statement made in this report and other reports that the Company files periodically with the Securities and Exchange Commission, as well as in press or earnings releases, analyst briefings and conference calls, which reflects the Company's current thinking on market trends and the Company's future financial performance at the time they are made. All forecasts and projections are forward-looking statements.

The Company desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 by making cautionary statements concerning any forward-looking statements made by or on behalf of the Company. The Company cannot give any assurance that the results forecasted in any forward-looking statement will actually be achieved. Future results could differ materially from those expressed, due to the impact of changes in various factors. These risk factors include, but are not limited to: economic conditions in the United States and other major world economies, currency fluctuations, political instability, changes in laws and regulations, and changes in product demand. Please refer to Exhibit 99 to the Company's Annual Report on Form 10-K for fiscal year 2004 for a more comprehensive discussion of these and other risk factors.

Investors should realize that factors other than those identified above and in Exhibit 99 might prove important to the Company's future results. It is not possible for management to identify each and every factor that may have an impact on the Company's operations in the future as new factors

can develop from time to time.

Item 4.

CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures

As of the end of the fiscal quarter covered by this report, the Company carried out an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures. This evaluation was done under the supervision and with the participation of the Company's President and Chief Executive Officer, Chief Financial Officer and Treasurer, and Vice President, General Counsel and Secretary. Based upon that evaluation, they concluded that the Company's disclosure controls and procedures are effective in gathering, analyzing and disclosing information needed to satisfy the Company's disclosure obligations under the Exchange Act.

Changes in internal controls

During the quarter, there was no change in the Company's internal control over financial reporting that has materially affected or is reasonably likely to materially affect the Company's internal control over financial reporting.

PART II

Item 2.

Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

On February 22, 2002, the Board of Directors authorized a plan for the Company to purchase up to a total of 2,700,000 shares of its outstanding common stock, primarily through open-market transactions. This plan effectively expired upon approval of a new plan on February 20, 2004, authorizing the purchase of up to 3,000,000 shares and expiring on February 28, 2006.

In addition to shares purchased under the plan, the Company purchases shares of common stock held by employees who wish to tender owned shares to satisfy the exercise price or tax withholding on stock option exercises.

Information on issuer purchases of equity securities follows:

| <u>Period</u> | (a) Total Number of Shares Purchased | (b) Average Price Paid per Share | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (at end of period) |
|-----------------------------|---|---|---|--|
| Jul 2, 2005 - Jul 29, 2005 | -- | -- | -- | 1,265,700 |
| Jul 30, 2005 - Aug 27, 2005 | 120,000 | \$37.51 | 120,000 | 1,145,700 |
| Aug 27, 2005 - Sep 30, 2005 | 155,700 | \$36.35 | 155,700 | 990,000 |

Item 4.

Submission of Matters to a Vote of Security Holders

None

Item 6.

Exhibits

31.1 Certification of President and Chief Executive Officer pursuant to Rule 13a-14(a)

31.2 Certification of Chief Financial Officer and Treasurer pursuant to Rule 13a-14(a)

32 Certification of President and Chief Executive Officer and Chief Financial Officer and Treasurer pursuant to Section 1350 of Title 18, U.S.C.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRACO INC.

Date: October 31, 2005

By: /s/David A. Roberts
David A. Roberts
President and Chief Executive Officer

Date: October 31, 2005

By: /s/James A. Graner
James A. Graner
Chief Financial Officer and Treasurer

Exhibit 31.1

CERTIFICATION

I, David A. Roberts, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Graco Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2005

/s/David A. Roberts
David A. Roberts
President and Chief Executive Officer

Exhibit 31.2

CERTIFICATION

I, James A. Graner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Graco Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2005

/s/James A. Graner

James A. Graner
Chief Financial Officer and Treasurer

Exhibit 32

CERTIFICATION UNDER SECTION 1350

Pursuant to Section 1350 of Title 18 of the United States Code, each of the undersigned certifies that this periodic report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in this periodic report fairly presents, in all material respects, the financial condition and results of operations of Graco Inc.

Date: October 31, 2005

By: /s/David A. Roberts

David A. Roberts
President and Chief Executive Officer

Date: October 31, 2005

By: /s/James A. Graner

James A. Graner
Chief Financial Officer and Treasurer